



2010  
ANNUAL REPORT

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making a difference

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# making a difference



Last year in this space I wrote about LifePath's desire to develop more community partners. I'm happy to report that we've had some great success in that area. LifePath is surrounded by people who know how to make a difference. We have families like the Iasiellos who have started up a family group in the Lehigh Valley. The group meetings focus on everything from mutual/peer support to legislative advocacy efforts to negotiation of the challenging system we work within. The family group is also planning on making a big showing for us at the Highmark *Walk for a Healthy Community* on June 11, 2011. These families are sharing resources to benefit not just their loved ones, but everyone at LifePath.

Another family, the Rogers, decided that when their sister and her housemates were relocating to a new house, it would be a good time to replace their furniture. They wrote a check to the LifePath Foundation, and the new furniture helped to make home relocation less stressful for the ladies and more of a celebration. Because the Rogers have been doing things like that for years, they were selected as our Outstanding Family Award recipients for 2010. I think you'll see their pride in this picture from our luncheon below. The families of our Tikvah residential program in Allentown are another group of great partners. They purchased a home that LifePath provides services in and they make a periodic donation to the LifePath Foundation which allows us to provide staff with some extra recognition for their good work. That makes a big difference! Board members have also established a monthly program to recognize LifePath employees' special accomplishments.

The people we serve are making a difference themselves. Our day service program has organized groups of giving individuals that deliver groceries to elderly people. Our people also do volunteer work for the Cancer Support Community Center, Meals on Wheels, recycling centers in the area and even to help some of our other consumers.



Our staff makes a difference everyday. Not just with dramatic events like saving someone's life by implementing CPR, but in so many little ways that add up to become huge: making sure that someone has dry socks; surprising someone with their favorite dessert on their birthday; taking the time to listen to someone who has difficulty expressing him or herself; repositioning someone in their wheelchair to make them more comfortable... There are so many little things that together make a big difference.

**You** can make a difference *and* you can help us to make a difference. You'll find different ways to help LifePath highlighted throughout this report. Please contact our development office today to learn more.

Paul H. Coleman,  
LifePath Executive Director/CEO

**"How wonderful it is that nobody need wait a single moment before starting to improve the world."**

— Anne Frank

# LifePath, Inc. Performance

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	Temporarily Unrestricted	Permanently Restricted	Restricted	Total
<b>REVENUES, GAINS AND OTHER SUPPORTS</b>				
Service Revenue	41,517,751			41,517,751
Other Operating Revenue	566,050			566,050
Unrealized Loss on Investments	(134,670)	(204,053)		(338,723)
Realized Gain on Investments	14,299	42,595		56,894
Interest and Dividend Income	38,769	24,552		63,321
United Way Contributions	7,079			7,079
Other Contributions	86,368	31,461	540	118,369
Fundraising Revenue	145,994			145,994
Net Assets Released From Restrictions:				
Satisfaction of Program Restrictions	28,822	(28,822)		
Satisfaction of Equipment Acquisition Restrictions	9,045	(9,045)		
<b>Total Revenues, Gains and Other Support</b>	<b>42,279,507</b>	<b>(143,312)</b>	<b>540</b>	<b>42,136,735</b>
<b>EXPENSES</b>				
Community Residential Services	33,331,730			33,331,730
Day Services	4,603,539			4,603,539
Ancillary Services	167,194			167,194
Training	247,361			247,361
Clinical	481,962			481,962
Maintenance	403,274			403,274
Administration	2,879,729			2,879,729
Fundraising	177,533			177,533
<b>Total Expenses</b>	<b>42,292,322</b>			<b>42,292,322</b>
<b>CHANGE IN NET ASSETS</b>	<b>(12,815)</b>	<b>(143,312)</b>	<b>540</b>	<b>(155,587)</b>
<b>NET ASSETS AT BEGINNING OF YEAR</b>	<b>295,110</b>	<b>1,039,685</b>	<b>28,399</b>	<b>1,363,194</b>
<b>NET ASSETS AT END OF YEAR</b>	<b>\$282,295</b>	<b>\$896,373</b>	<b>\$28,939</b>	<b>\$1,207,607</b>
<b>REVENUES, GAINS AND OTHER SUPPORTS</b>				
Service Revenue	43,597,038			43,597,038
Other Operating Revenue	554,099			554,099
Unrealized Gain on Investments	47,808	68,451		116,259
Realized Gain on Investments	14,552	17,413		31,965
Interest and Dividend Income	19,081	20,004		39,085
United Way Contributions				
Other Contributions	32,801	37,667	300	70,768
Fundraising Revenue				
Net Assets Released From Restrictions:				
Satisfaction of Program Restrictions	19,003	(19,003)		
Satisfaction of Equipment Acquisition Restrictions	1,142	(1,142)		
<b>Total Revenues, Gains and Other Support</b>	<b>44,285,524</b>	<b>123,390</b>	<b>300</b>	<b>44,409,214</b>
<b>EXPENSES</b>				
Community Residential Services	34,561,790			34,561,790
Day Services	5,036,187			5,036,187
Ancillary Services	182,807			182,807
Training	271,769			271,769
Clinical	511,770			511,770
Maintenance	439,275			439,275
Administration	3,170,093			3,170,093
Fundraising	21,993			21,993
<b>Total Expenses</b>	<b>44,195,684</b>			<b>44,195,684</b>
<b>CHANGE IN NET ASSETS</b>	<b>89,840</b>	<b>123,390</b>	<b>300</b>	<b>213,530</b>
<b>NET ASSETS AT BEGINNING OF YEAR</b>	<b>282,295</b>	<b>896,373</b>	<b>28,939</b>	<b>1,207,607</b>
<b>NET ASSETS AT END OF YEAR</b>	<b>\$372,135</b>	<b>\$1,019,763</b>	<b>\$29,239</b>	<b>\$1,421,137</b>

# LifePath Foundation Performance

2010

## SUPPORT AND REVENUE

	Permanently Unrestricted	Temporarily Restricted	2010
Contributions	66,409	1,650	68,059
Special Events Revenues	146,506		146,506
In-Kind Donations	21,363		21,363
Expenses	(108,753)		(108,753)
Special Events Net	59,116		59,116
<b>Total Support and Revenue</b>	<b>125,525</b>	<b>1,650</b>	<b>127,175</b>

## EXPENSES

LifePath Support and Events and Fundraising Management and General	30,108		30,108
	32,621		32,621

Total Expenses

62,729 62,729

## CHANGE IN NET ASSETS

62,796 1,650 64,446

## NET ASSETS AT BEGINNING OF YEAR

20,358 20,358

## NET ASSETS AT END OF YEAR

\$83,154 \$1,650 \$84,804

# 2009-2010 Memorial and Honorarium Gifts

Memorial and honorarium gifts are a wonderful way to pay tribute to a friend or family member while demonstrating your commitment to the work of LifePath. We are grateful that the donors listed on this page have chosen to memorialize and honor their loved ones in such a thoughtful way.

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enjoy many  
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Fax: 610.264.2707

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